



FEDERICO RANUZZI de' BIANCHI

FIAIP FOREIGN NATIONAL DELEGATE



GLOBAL MARKET HIGHLIGHTS

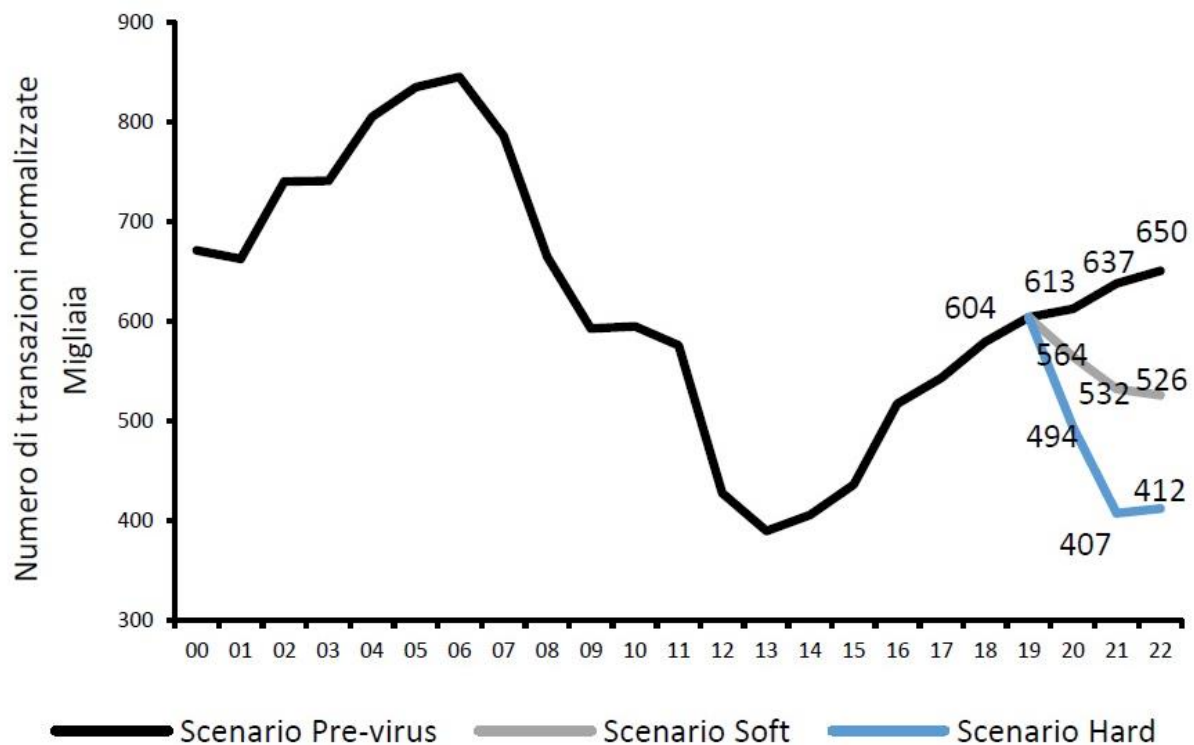
ITALY

GLOBAL REAL ESTATE SUMMIT



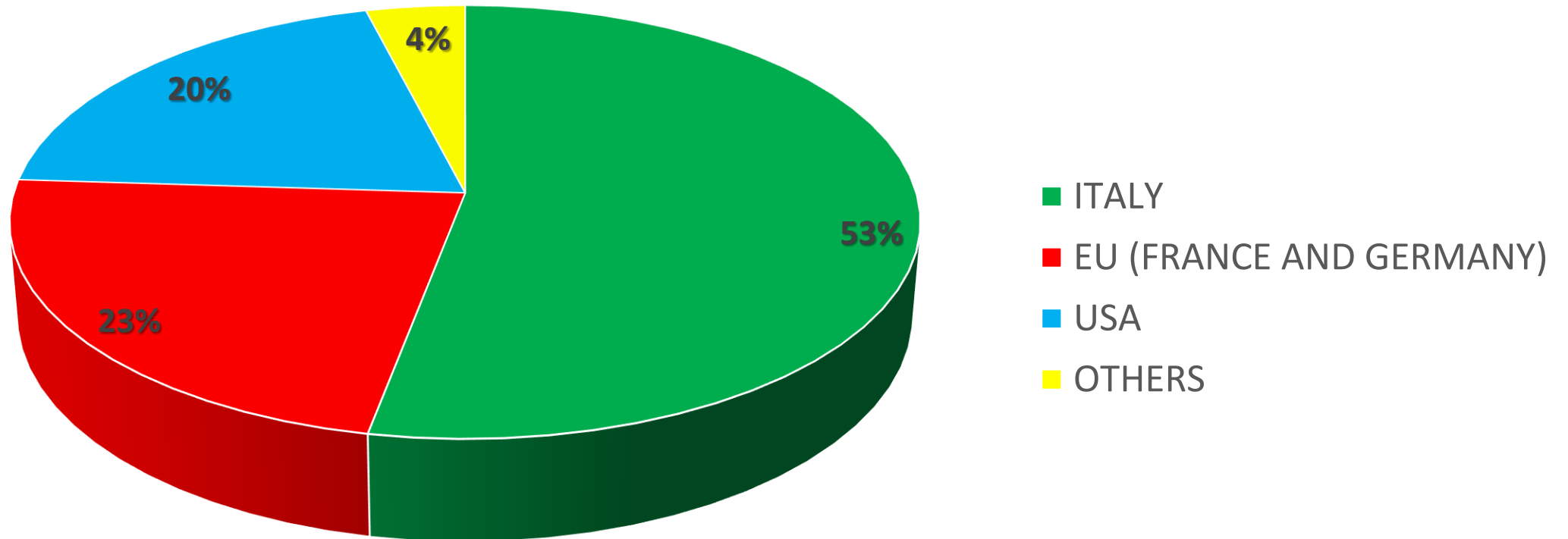
PURCHASES STILL INCREASING

Number of transaction residential market per year



Credit: Nomisma - AdE

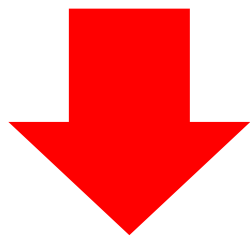
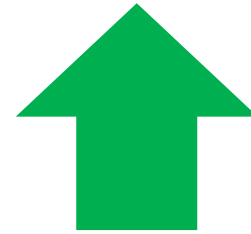
INVESTORS IN ITALY, WHERE DO THEY COME FROM?



Credit: Centro Studi FIAIP

INVESTORS IN ITALY, TREND OF INVESTMENT

LOGISTICS AND OFFICES



RETAIL AND HOSPITALITY

Credit: Centro Studi FIAIP

INCENTIVES FOR FOREIGN INVESTORS

FLAT TAX at 7% for 10 years (Introduced in 2019)

Requirements:

- retired people receiving a pension from a foreign country
- not living in Italy for the past 5 years
- choosing the Italian fiscal residence (by living in Italy for at least 183 days per year)
- only in the Regions in the south of Italy, in town < 20.000 inhabitants
- substitute tax regime for all income produce abroad at a rate of 7%



GRAZIE